



Business Development Bonus Program

At PMP we believe our valued employees are the best representation of our culture and who we are as a company. As such, our employees naturally have the opportunity to introduce potential clients to PMP's unique approach to community management, aiding in the continued growth of our management firm. PMP offers a business development bonus program to compensate our team members who help us grow!

If a current PMP employee refers a potential new Association client and we are awarded the contract, that employee will receive compensation equal to one (1) month Base Management Fee revenue.

In order to be eligible for this bonus program, the employee must complete this form and turn it into Human Resources within thirty (30) days of new Management contract start date. This bonus will be paid out in two (2) installments over two (2) payrolls at 50% each, beginning with 50% the first (1st) month of the contract effective date and 50% on the contracts thirteenth (13th) month as long as the employee is still employed by PMP. The bonus will be processed with your normal pay and will be taxed as a bonus.

Employee Name: _____

HOA Name: _____

Contract Start Date: _____ 13th Month: _____

Contract Amount: _____

Supervisor Signature: _____

Brad Watson, President, Signature: _____

Andrea West, Controller, Signature: _____

For office use only

1st. Payroll: _____ Initials: _____ Amount: _____

2nd. Payroll: _____ Initials: _____ Amount: _____